

I. TECHNICAL PROPOSAL**EVALUATION FACTOR 1: CORPORATE EXPERIENCE**

This factor considers the quality of the offeror's past performance on similar projects, within the last five years, including (but not limited to) quality of service, timeliness of performance and technical success. A project is similar to the extent that it involved tasks specified in RFP section II. The government will provide an opportunity to offerors to address negative reports of past performance. The following information needs to be submitted for each project:

Project/Contract Name:

Project Description:

Dollar Amount of Contract:

Project Duration, including the original estimated completion date and the actual completion date; Point of Contact and Telephone Number.

The Contractor shall provide corporate experience information on a minimum of three (3) and up to seven (7) projects completed within the past five (5) years that each required substantive performance on all the of the tasks listed below.

- 1 Does the offeror have experience on at least three (3) Custodial/Janitorial Service Contracts in facilities over 800,000 gross square feet (gsf)?

If no, offeror will be determined to be unacceptable.

If yes, please list client name and contract number the work was performed under.

- 2 Does the offeror have experience with snow removal program for a facility over 800,000 gsf?

If no, offeror will be determined to be unacceptable.

If yes, please list client name and contract number the work was performed under.

- 3 Does the offeror have experience with a contract value over \$1,000,000.00?

If no, offeror will be determined to be unacceptable.

If yes, please list client name and contract number the work was performed under.

- 4 Does the offeror have experience with compostable waste programs?

If no, offeror will be determined to be unacceptable.

If yes, please list client name and contract number the work was performed under to demonstrate the experience with compostable waste programs.

- 5 Does the offeror demonstrate how they adequately would meet the cleaning standards of this scope of work requirement?

If no, offeror will be determined to be unacceptable.

If yes, please list client name and contract number the work was performed under that would meet the cleaning standards of this requirement.

- 6 Does the offeror demonstrate through their Quality Control Plan how corrective and monitoring of deficiencies will be addressed?

If no, offeror will be determined to be unacceptable.

If yes, please list client name and contract number the work was performed under with the Quality Control Plan addressing deficiencies.

In aggregate, projects must demonstrate that the offeror has substantively performed all of the above listed tasks by answering "YES" to all above tasks. If corporate experience is not available for one or more of the above-listed tasks, the offeror may substitute experience from subcontractors that will perform such task or tasks. If an offeror makes this substitution, it must clearly state so and identify the organization that will perform the services and provide the above-requested information for the project. The offeror remains limited to submission of three (3) minimum projects.

Contractor is also required to explain in details the following questions:

1. How the perspective company will comply with GSA Green Cleaning requirements (initiatives) of the scope of work. (Please Explain/Detail)
2. How the perspective contractor can demonstrate through their Quality Control Plan corrective and monitoring of deficiencies will be addressed? (Please Explain/Detail)

EVALUATION FACTOR 2: PAST PERFORMANCE

The contractor shall provide the following information for the projects provided in response to Evaluation Factor 1, above:

- Name, e-mail address and work phone number for two (2) references for each project submitted.

If the project was performed for a Government Agency, references shall be a Contracting Officer, a Contracting Officer's Representative, a Contracting Officer's Technical Representative, or a Project Manager. Otherwise, references shall be people directly responsible for overseeing offeror's performance.

The offeror is responsible for ensuring that all references are aware that they will be contacted. The Government will assess the quality of the past performance by asking the references to answer a series of performance-related questions.

The offeror is responsible for ensuring that the names, telephone numbers, e-mail addresses and addresses of all references provided are correct. The Government will submit an evaluation questionnaire to all references provided and request that it be completed and returned to the Government within three (3) calendar days. The Government will assess the acceptability of the past performance by asking the references to answer a series of performance-related yes or no questions. An offeror without record of relevant past performance or for whom information on past performance is not available, the offeror may not be evaluated favorably or unfavorably on Past Performance.

EVALUATION FACTOR 3: KEY PERSONNEL

This factor evaluates the quality of the Offeror's proposed employees, taking into consideration the relevant experience, and past performance. Offerors should submit resumes for the following:

- 1) Project Manager
- 2) Site Supervisor

Submission for Project Manager

- a. The full name of the proposed project manager.
- b. A detailed description of 5 years experience of the proposed project manager.
- c. The names and addresses of the companies for whom the proposed project manager worked for the past 5 years, along with the names and telephone numbers of the immediate supervisors.

Submission for Site Supervisor

- a. The full name of the proposed site supervisor.
- b. A detailed description of 3 years experience of the proposed supervisor.
- c. The names and addresses of the companies for whom the proposed supervisor worked for the past 3 years, along with the names and telephone numbers of the immediate supervisors.

End of Evaluation Factors

52.212-3- Offeror Representations and Certifications -- Commercial Items (Nov 2015)

The Offeror shall complete only paragraph (b) of this provision if the Offeror has completed the annual representations and certification electronically via the System for Award Management (SAM) Website located at <https://www.sam.gov/portal>. If the Offeror has not completed the annual representations and certifications electronically, the Offeror shall complete only paragraphs (c) through (r) of this provision.

(a) Definitions. As used in this provision—

“Economically disadvantaged women-owned small business (EDWOSB) concern” means a small business concern that is at least 51 percent directly and unconditionally owned by, and the management and daily business operations of which are controlled by, one or more women who are citizens of the United States and who are economically disadvantaged in accordance with 13 CFR part 127. It automatically qualifies as a women-owned small business eligible under the WOSB Program.

“Forced or indentured child labor” means all work or service—

(1) Exacted from any person under the age of 18 under the menace of any penalty for its nonperformance and for which the worker does not offer himself voluntarily; or

(2) Performed by any person under the age of 18 pursuant to a contract the enforcement of which can be accomplished by process or penalties.

“Highest-level owner” means the entity that owns or controls an immediate owner of the offeror, or that owns or controls one or more entities that control an immediate owner of the offeror. No entity owns or exercises control of the highest level owner.

“Immediate owner” means an entity, other than the offeror, that has direct control of the offeror. Indicators of control include, but are not limited to, one or more of the following: ownership or interlocking management, identity of interests among family members, shared facilities and equipment, and the common use of employees.

“Inverted domestic corporation”, means a foreign incorporated entity that meets the definition of an inverted domestic corporation under 6 U.S.C. 395(b), applied in accordance with the rules and definitions of 6 U.S.C. 395(c).

“Manufactured end product” means any end product in product and service codes (PSCs) 1000-9999, except—

- (1) PSC 5510, Lumber and Related Basic Wood Materials;
- (2) Product or Service Group (PSG) 87, Agricultural Supplies;
- (3) PSG 88, Live Animals;
- (4) PSG 89, Subsistence;
- (5) PSC 9410, Crude Grades of Plant Materials;
- (6) PSC 9430, Miscellaneous Crude Animal Products, Inedible;
- (7) PSC 9440, Miscellaneous Crude Agricultural and Forestry Products;
- (8) PSC 9610, Ores;
- (9) PSC 9620, Minerals, Natural and Synthetic; and